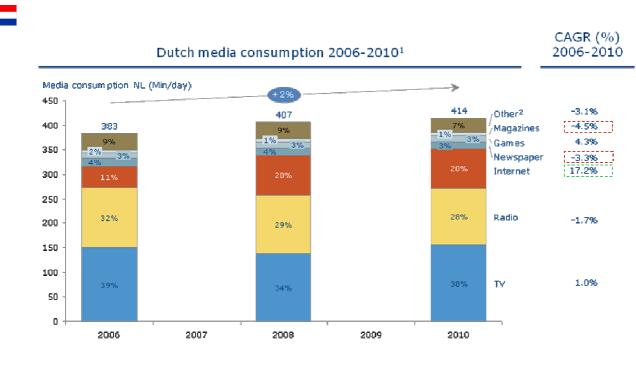


## Media Time Spent



<sup>1.</sup> Data derived from surveyamong ~3,000 adults (20-85) who were asked to track their daily time spending habits for several weeks 2. Other includes reading books, calling texting and listening to music Source. SPOT Tijdsbestedingsonderzoek 2010

## Advertising Expenditure 2010 (EUR at current prices)<sup>1</sup>

	Total	Newspapers	Magazines	тv	Radio	Cinema	Outdoor	Internet
	3,467	909	297	1,414	399	26	254	168
Y-on-y % change	9.1	3.0	5.3	13.4	11.5	4.3	2.4	24.5
% of total ad spend (2010)	100.0	26.2	8.6	40.8	11.5	0.7	7.3	4.8
=	3,808	1,177	547	863	230	5	150	835
Y-on-y % change	2.8	-0.6	-4.2	10.6	5.0	0.5	1.0	5.0
% of total ad spend (2010)	100.0	30.9	14.4	22.7	6.0	0.1	3.9	21.9

<sup>&</sup>lt;sup>1</sup> Source: ZenithOptimedia Advertising Expenditure Forecasts April 2011.



## Key Media Players<sup>2</sup>



<sup>&</sup>lt;sup>2</sup> Sources: Zenith Optimedia Global Multichannel Forecast, 2009; SNL Kaplan; BCG analysis; SMB analysis

<sup>&</sup>lt;sup>3</sup> Next to clear market leader Google, the market is fragmented across many smaller player including Sanoma Media - Belgium

 $<sup>^{\</sup>rm 4}$  In The Netherlands, Public Broadcasting is co-funded with advertising money.