

SANOMA CORPORATION, HALF-YEAR REPORT JANUARY-JUNE 2025

Increased operational EBIT driven by Learning

Q2 2025

- Net sales amounted to EUR 339.8 million (2024: 342.4) and were relatively stable in both Learning and Media Finland. Organic net sales development was -1% (2024: 1%).
- Operational EBIT excl. PPA amounted to EUR 62.0 million (2024: 61.0). Earnings increased in Learning as a result of some positive sales mix impact and improved cost base. In Media Finland, earnings decreased mainly due to lower advertising sales and weaker events performance.
- EBIT increased to EUR 48.9 million (2024: 43.2) as a result of higher operational earnings and lower items affecting comparability (IACs), amounting to EUR -4.4 million (2024: -8.4). Purchase price allocation adjustments and amortisations (PPAs) amounted to EUR 8.7 million (2024: 9.3).
- Operational EPS was EUR 0.21 (2024: 0.17).
- EPS was EUR 0.19 (2024: 0.14).
- On 29 April 2025, the Annual General Meeting decided that a dividend of EUR 0.39 per share (2024: 0.37) shall be paid for 2024 in three instalments. The first instalment of EUR 0.13 was paid on 9 May, the second instalment of EUR 0.13 will be paid in September and the third instalment of EUR 0.13 in November.

H1 2025

- Net sales amounted to EUR 560.9 million (2024: 563.3). Net sales increased in Learning as a result of growth in learning content sales in the Netherlands and Italy and digital platform sales in Poland. In Media Finland, net sales declined driven by advertising demand. Organic net sales development was -1% (2024: 3%), being 2% in Learning and -3% in Media Finland.
- Operational EBIT excl. PPA increased to EUR 43.3 million (2024: 37.2). Earnings increased in Learning driven by net sales growth, a more digital sales mix and improved cost base resulting from Program Solar. In Media Finland, growth in digital subscription sales and lower paper costs supported earnings, while advertising sales had an adverse impact.
- EBIT increased to EUR 17.6 million (2024: 11.8). IACs increased to EUR -8.1 million (2024: -7.0). PPAs were EUR 17.6 million (2024: 18.5).
- Operational EPS amounted to EUR 0.04 (2024: -0.02).
- EPS was EUR 0.00 (2024: -0.05).
- Free cash flow improved to EUR -51.7 million (2024: -58.2), while being negative in line with the seasonal pattern of the learning business. The improvement was mainly attributable to higher operational earnings in Learning and lower financing costs.
- Net debt/Adj. EBITDA was 2.5 (2024: 2.9), being within the long-term target level of 'below 3.0'.

Outlook for 2025 (unchanged)

In 2025, Sanoma expects that the Group's reported net sales will be EUR 1.28–1.33 billion (2024: 1.34). The Group's operational EBIT excl. PPA is expected to be EUR 170–190 million (2024: 180).

The outlook is based on the following assumptions:

- Demand for learning content will be relatively stable across the Group's main operating markets.
- The advertising market in Finland will be relatively stable.

Alternative performance measures and discontinued operations

Sanoma presents certain financial performance measures on a non-IFRS basis as alternative performance measures (APMs). Sanoma considers that these alternative performance measures provide useful and relevant supplemental information to the management and investors on Sanoma's financial performance, financial position or cash flows. Some APMs exclude certain non-operational or non-cash valuation items affecting comparability (IACs) and are provided to reflect the underlying business performance and to enhance comparability between reporting periods. The APMs should not be considered as a substitute for performance measures in accordance with IFRS.

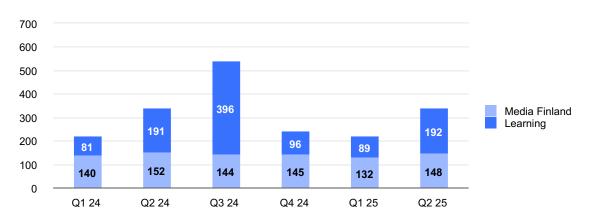
Definitions of key IFRS indicators and APMs are available on p. 30. Reconciliations are available on p. 15.

Key indicators

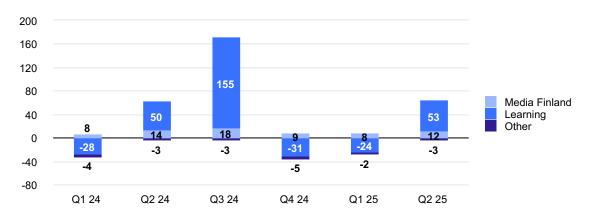
EUR million	Q2 2025	Q2 2024	Change	H1 2025	H1 2024	Change	FY 2024
Net sales	339.8	342.4	-1%	560.9	563.3	0%	1,344.8
Operational EBITDA 1)	107.2	104.4	3%	133.2	125.6	6%	360.8
Margin 1)	31.5%	30.5%		23.7%	22.3%		26.8%
Operational EBIT excl. PPA 2)	62.0	61.0	2%	43.3	37.2	16%	180.0
Margin 2)	18.3%	17.8%		7.7%	6.6%		13.4%
EBIT	48.9	43.2	13%	17.6	11.8	50%	81.8
Result for the period	33.0	24.4	35%	4.6	-3.1	246%	40.6
Free cash flow	-22.1	-14.5	-52%	-51.7	-58.2	11%	145.3
Equity ratio 3)			_	38.5%	37.4%		45.0%
Net debt				659.0	729.6	-10%	568.5
Net debt / Adj. EBITDA			_	2.5	2.9	-16%	2.2
Operational EPS, EUR 1)	0.21	0.17	20%	0.04	-0.02	252%	0.46
EPS, EUR	0.19	0.14	39%	0.00	-0.05	97%	0.19
Free cash flow per share, EUR	-0.14	-0.09	-53%	-0.32	-0.36	11%	0.89
Average number of employees (FTE)				4,655	4,852	-4%	4,820
Number of employees at the end of the period (FTE)				4,845	4,963	-2%	4,648

Excluding IACs
 Excluding IACs and purchase price allocation adjustments and amortisations (PPAs)
 Advances received included in the formula of equity ratio were EUR 159.8 million in H1 2025 (2024: 162.8).

Net sales, m€



Operational EBIT excl. PPA, m€



President and CEO Rob Kolkman:

"During the first half of 2025, our operational earnings and free cash flow improved driven by Learning. Net sales grew in Poland, the Netherlands and Italy, and this growth more than offset the expected lower sales in Spain ahead of the upcoming curriculum renewal in 2026. In Poland, the growth was mainly from our digital learning platform sales. Overall in Learning, our cost base improved as we continued to see the positive impacts of Program Solar. Together with the net sales growth, this improved Learning's operational earnings for the first six months.

We continued to advance the use of AI in both businesses with a strong emphasis on its responsible use and human oversight. Across Learning, we are increasingly using AI-based tools to enhance efficiency in content creation and introducing new digital tools to the market. These included for example a new learning solution that personalises after-school studying by combining curriculum-based activities and interactive cognitive games. Our updated blended learning materials included, for example, the interactive Smartbook for three secondary school subjects in Poland. In Media Finland, the newsrooms have focused on automating news gathering processes and improving image tooling with AI. Automated translations and story drafting have been tested in public pilots. In radio, AI-generated localised weather forecasts are in daily use. The overall data capabilities have been improved to enable the use of AI-assisted reporting and analysis tools.

In Media Finland, subscription sales increased slightly driven by continued good development of the SVOD service Ruutu+. Also the digital news media subscriptions and +Kaikki, a bundle subscription including all of Media Finland's digital consumer products, continued to perform well. As we expected after the first quarter, the softness in the Finnish advertising market continued against a somewhat more demanding comparison of the second quarter of 2024. Our advertising sales decreased, mainly driven by lower TV advertising, including the impact of ending the reselling of a third-party TV channel advertising at the beginning of the year. Operational earnings were impacted in particular by the lower advertising sales, while we continue to expect operational EBIT to be relatively stable for the full-year.

Our free cash flow increased as a result of higher operational earnings in Learning and the lower financing costs of the Group, although being negative in line with the seasonal pattern of the business. The deleveraging of our balance sheet continued to progress well, and at its typical annual peak at the end of June, our Net debt / Adjusted EBITDA was 2.5 (2024: 2.9). This is well within the long-term target of < 3.0. In line with the annual seasonality of the learning business, the ratio is expected to improve further during the second half of the year.

The economic uncertainty has continued during recent months. As mentioned before, the US trade tariffs are not expected to have an impact on Sanoma's businesses or performance in the short term. As a significant part of our full-year operational earnings is dependent on the outcome of the third quarter high season in Learning and the development of the Finnish advertising market in July–December, we are keeping our Outlook for 2025 unchanged. We are in a good position to deliver on the third quarter high season in Learning, and to grow and improve our performance across the business.

For the past two years, we have been focused on increasing our profitability and free cash flow and strengthening our balance sheet. We have made good progress with these strategic priorities. Looking ahead, curriculum renewals in our major learning markets, particularly Poland and Spain, are expected to accelerate our organic net sales growth from 2026 onwards. In Media Finland, we are continuing, and accelerating, our successful digital transformation. We also aim to expand through value-

creating M&A in K12 learning services, while being committed to meeting our leverage and equity ratio targets and paying an increasing dividend, equal to 40–60% of our annual free cash flow. We are hosting a Capital Markets Day on 25 November 2025 to elaborate more on our growth path 2026–2030 (more information at <u>Sanoma.com</u>).

I would like to warmly thank all Sanoma employees for their dedication and strong commitment in supporting our customers in the best possible way and delivering these solid results."

Financial review Q2 2025

Net sales by SBU

EUR million	Q2 2025	Q2 2024	Change
Learning	191.5	190.6	0%
Media Finland	148.3	151.9	-2%
Other operations and eliminations	-0.1	-0.1	14%
Group total	339.8	342.4	-1%

The Group's net sales amounted to EUR 339.8 million (2024: 342.4). In Learning, growth in learning content sales in other markets mostly offset lower sales in Spain and discontinuation of low-value distribution contracts in the Netherlands and Belgium. Sales continued to grow in Poland driven by digital platforms. In Media Finland, lower advertising demand had an adverse impact on net sales. The Group's comparable net sales development was -1% (2024: 1%).

Operational EBIT excl. PPA by SBU

EUR million	Q2 2025	Q2 2024	Change
Learning	52.6	49.8	6%
Media Finland	12.4	13.7	-10%
Other operations and eliminations	-3.0	-2.6	-16%
Group total	62.0	61.0	2%

Operational EBIT excl. PPA increased to EUR 62.0 million (2024: 61.0) driven by earnings improvement in Learning, where earnings were supported by some positive sales mix impact and improved cost base with consequently lower paper, printing and distribution costs. In Media Finland, earnings decreased mainly due to lower advertising sales and weaker event performance.

IACs, PPAs and reconciliation of operational EBIT excl. PPA

EUR million	Q2 2025	Q2 2024
EBIT	48.9	43.2
Items affecting comparability (IACs)		
Restructuring expenses	-6.2	-8.5
Of which related to Program Solar	-1.0	-2.2
Capital gains/losses	1.8	0.1
IACs total	-4.4	-8.4
Purchase price allocation adjustments and amortisations (PPAs)	-8.7	-9.3
Operational EBIT excl. PPA	62.0	61.0

A detailed reconciliation on SBU level is presented on p. 15

EBIT increased to EUR 48.9 million (2024: 43.2) driven by improved operational performance and lower IACs. The IACs amounted to EUR -4.4 million (2024: -8.4). The restructuring expenses mainly consisted of strategic development costs across operations, including Program Solar. The capital gain was related to a property sale in Finland. PPAs were EUR 8.7 million (2024: 9.3).

Net financial items decreased to EUR -6.4 million (2024: -10.7) mainly as a result of lower net debt and interest rates.

Result before taxes increased to EUR 42.5 million (2024: 32.5) mainly due to lower IACs and higher operational earnings. Income taxes amounted to EUR -9.5 million (2024: -8.1). The result for the period was EUR 33.0 million (2024: 24.4).

Operational earnings per share were EUR 0.21 (2024: 0.17) and earnings per share EUR 0.19 (2024: 0.14).

Financial review H1 2025

Net sales by SBU

EUR million	H1 2025	H1 2024	Change
Learning	280.6	271.7	3%
Media Finland	280.4	291.8	-4%
Other operations and eliminations	-0.1	-0.2	35%
Group total	560.9	563.3	0%

The Group's net sales amounted to EUR 560.9 million (2024: 563.3). In Learning, growth in learning content sales especially in the Netherlands and Italy mostly compensated for lower sales in Spain and discontinuation of low-value distribution contracts in the Netherlands and Belgium. Sales of digital platforms grew strongly in Poland. In Media Finland, lower advertising sales had an adverse impact. The Group's comparable net sales development was -1% (2024: 3%), amounting to 2% in Learning and -3% in Media Finland.

Operational EBIT excl. PPA by SBU

EUR million	H1 2025	H1 2024	Change
Learning	28.2	22.2	27%
Media Finland	20.5	21.4	-4%
Other operations and eliminations	-5.5	-6.4	14%
Group total	43.3	37.2	16%

Operational EBIT excl. PPA increased to EUR 43.3 million (2024: 37.2) as a result of strong earnings improvement in Learning, where earnings increased driven by net sales growth, a more digital sales mix and improved cost base resulting from Program Solar. In Media Finland, earnings growth in digital subscription sales and lower paper costs supported earnings, while advertising sales had an adverse impact. Other operations' earnings increased due to lower personnel expenses.

IACs, PPAs and reconciliation of operational EBIT excl. PPA

EUR million	H1 2025	H1 2024
EBIT	17.6	11.8
Items affecting comparability (IACs)		
Restructuring expenses	-10.7	-12.2
Of which related to Program Solar	-1.9	-2.5
Capital gains/losses	2.6	5.2
IACs total	-8.1	-7.0
Purchase price allocation adjustments and amortisations (PPAs)	-17.6	-18.5
Operational EBIT excl. PPA	43.3	37.2

A detailed reconciliation on SBU level is presented on p. 15

EBIT increased to EUR 17.6 million (2024: 11.8) driven by higher operational earnings. The IACs amounted to EUR -8.1 million (2024: -7.0). The restructuring expenses mainly consisted of strategic development costs across operations, including Program Solar. The capital gain was mainly related to a property sale in Finland. PPAs amounted to EUR 17.6 million (2024: 18.5).

Net financial items decreased to EUR -12.7 million (2024: -17.5) mainly as a result of lower net debt and interest rates. Average interest rate of external loans was 3.9% (2024: 4.8%).

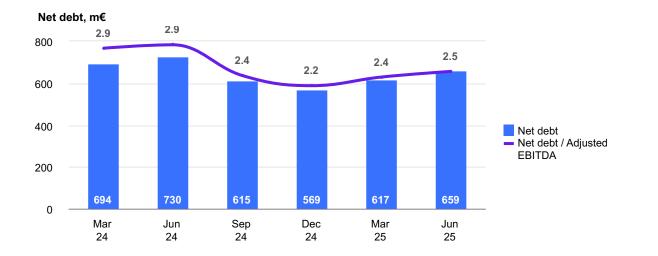
The result before taxes increased to EUR 5.0 million (2024: -5.8) mainly due to higher operational earnings and lower net financial items. Income taxes amounted to EUR -0.4 million (2024: 2.7). The result for the period was EUR 4.6 million (2024: -3.1).

Operational earnings per share increased to EUR 0.04 (2024: -0.02) and earnings per share to EUR 0.00 (2024: -0.05).

Financial position

At the end of June 2025, net debt amounted to EUR 659.0 million (2024: 729.6) and the net debt to adjusted EBITDA ratio improved to 2.5 (2024: 2.9), being within the long-term target of below 3.0. The net debt declined significantly year-on-year, while increasing compared to the end of March 2025 in line with the annual seasonality of the learning business. The Group's EUR 300 million committed Revolving Credit Facility (RCF) was fully unused.

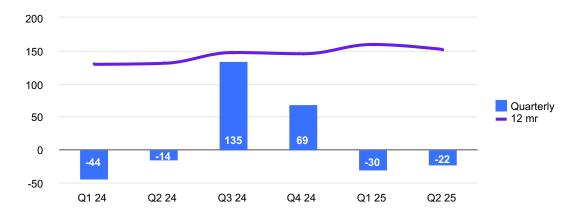
At the end of June 2025, the Group's equity totalled EUR 703.9 million (2024: 731.1) and the consolidated balance sheet amounted to EUR 1,987.0 million (2024: 2,117.1). Equity ratio was 38.5% (2024: 37.4%), being within the long-term target range of 35–45%.



Cash flow

The Group's free cash flow improved to EUR -51.7 million (2024: -58.2) or EUR -0.32 per share (2024: -0.36), but was negative according to the seasonal pattern of the learning business. Higher operational earnings and lower investments in Learning as well as the Group's lower financing costs supported free cash flow. Working capital development was negatively impacted by timing.

Capital expenditure included in the Group's free cash flow amounted to EUR 18.6 million (2024: 19.7) and mainly consisted of growth investments in digital platforms in Learning as well as property, technology and other maintenance investments in Media Finland.



Free cash flow, m€

Progress in Program Solar in Learning

On 26 October 2023, Sanoma announced that Sanoma Learning's operational EBIT margin excl. PPA is expected to reach its long-term target level of 23% in 2026 (2024: 19.2%; 2023: 18.7%), supported by Solar, the process and efficiency improvement program. Annual operational efficiencies from Program Solar are estimated to amount to approx. EUR 55 million from 2026 onwards. At the end of Q2 2025, the impacts of Program Solar initiatives continue to be visible in the free cash flow and cost base.

The costs related to the program are estimated to be approx. EUR 45 million and are mainly related to restructuring expenses. The costs of the program are treated as IACs and are booked in Learning's result. The majority of Solar-related costs occurred during 2023–2024. The costs of the program, treated as IACs, amounted to EUR 1 million in Q2 2025, EUR 1 million in Q1 2025, EUR 17 million in 2024 and EUR 22 million in 2023. The remainder of the costs are expected to occur during H2 2025. All organisational optimisation actions are subject to works council negotiations and other local legal procedures.

Learning

Sanoma Learning is one of the global leaders in K12 education, serving about 25 million students across Europe. Our learning products and services enable teachers to develop the talents of every child to reach their potential. We offer printed and digital learning materials as well as digital learning and teaching platforms for K12. i.e. primary, secondary and vocational education, and we aim to continue to grow our business in Europe and beyond. We develop our methodologies based on deep teacher and student insight and truly understanding their individual needs. By combining our educational technologies and pedagogical expertise, we create learning products and services with the highest learning impact.

Key indicators

EUR million	Q2 2025	Q2 2024	Change	H1 2025	H1 2024	Change	FY 2024
Net sales	191.5	190.6	0%	280.6	271.7	3%	764.2
Operational EBITDA 1)	76.5	72.2	6%	75.9	67.0	13%	241.5
Operational EBIT excl. PPA 2)	52.6	49.8	6%	28.2	22.2	27%	146.9
Margin 2)	27.5%	26.1%		10.1%	8.2%		19.2%
EBIT	43.1	36.3	19%	9.1	-2.3	504%	59.1
Capital expenditure	7.1	8.2	-13%	13.3	16.3	-19%	30.3
Average number of employees (FTE)				2,498	2,630	-5%	2,612

1) Excluding IACs

2) Excluding IACs of EUR -2.3 million in Q2 2025 (2024: -5.8), EUR -4.6 million in H1 2025 (2024: -9.2) and EUR -57.4 million in FY 2024 as well as PPA adjustments and amortisations of EUR 7.3 million in Q2 2025 (2024: 7.7), EUR 14.5 million in H1 2025 (2024: 15.3) and EUR 30.4 million in FY 2024. Full reconciliation of operational EBITDA and operational EBIT excl. PPA is presented in a separate table on p. 15.

Net sales by country

EUR million	Q2 2025	Q2 2024	Change	H1 2025	H1 2024	Change	FY 2024
The Netherlands	41.6	42.4	-2%	82.1	79.5	3%	220.8
Poland	14.7	9.4	57%	29.2	18.1	62%	139.2
Spain	32.8	36.9	-11%	40.0	43.4	-8%	135.6
Italy	31.9	29.8	7%	40.3	37.3	8%	105.5
Finland	36.0	35.4	2%	43.2	42.0	3%	59.4
Belgium	23.8	24.5	-3%	30.6	31.9	-4%	64.1
Other countries and eliminations 1)	10.6	12.2	-13%	15.2	19.4	-22%	39.6
Net sales total	191.5	190.6	0%	280.6	271.7	3%	764.2

1) Other countries include Sweden, Norway, Germany, Denmark and the UK.

The learning business has, by its nature, an annual cycle with strong seasonality. Most net sales and earnings are accrued during the second and third quarters, while the first and fourth quarters are typically smaller in net sales and loss-making. Shifts of single orders between quarters may have a material impact when comparing quarterly net sales and earnings on a year-on-year basis, and therefore year-to-date figures typically provide a more comprehensive picture of Learning's business performance and development than quarterly figures.

Q2 2025

Net sales of Learning amounted to EUR 191.5 million (2024: 190.6). Net sales continued to grow particularly in Poland driven by digital platform sales. Lower sales in Spain ahead of the 2026 curriculum renewal and discontinuation of low-value distribution contracts in the Netherlands and Belgium were mostly offset by growth in learning content sales in other markets.

Operational EBIT excl. PPA improved to EUR 52.6 million (2024: 49.8). Earnings were supported by some positive sales mix impact and improved cost base with consequently lower paper, printing and distribution costs.

EBIT amounted to EUR 43.1 million (2024: 36.3). IACs decreased to EUR -2.3 million (2024: -5.8) and mainly consisted of costs related to Program Solar. PPAs were EUR 7.3 million (2024: 7.7).

Capital expenditure amounted to EUR 7.1 million (2024: 8.2) and mainly consisted of growth investments in digital platforms.

H1 2025

Net sales of Learning grew to EUR 280.6 million (2024: 271.7). Growth in learning content sales especially in the Netherlands and Italy mostly compensated lower sales in Spain ahead of the 2026 curriculum renewal and discontinuation of low-value distribution contracts in the Netherlands and Belgium. In Poland, growth was mainly from digital platforms, partially driven by B2C demand. Comparable net sales growth was 2% (2024: 5%).

Operational EBIT excl. PPA increased to EUR 28.2 million (2024: 22.2). The positive impact of growing net sales was further supported by improved cost base, a more digital sales mix and consequently lower paper, printing and distribution costs in the second quarter.

Following the higher operational earnings and lower IACs, EBIT amounted to EUR 9.1 million (2024: -2.3). IACs amounted to EUR -4.6 million (2024: -9.2) and mainly consisted of costs related to Program Solar and integration of recent acquisitions. PPAs were EUR 14.5 million (2024: 15.3).

Capital expenditure amounted to EUR 13.3 million (2024: 16.3) and mainly consisted of growth investments in digital platforms.

Media Finland

Sanoma Media Finland is the leading cross-media company in Finland, reaching 96% of all Finns weekly. We provide information, experiences, inspiration and entertainment through multiple media platforms: newspapers, TV, radio, events, magazines, online and mobile channels. We publish and produce multiple leading brands and services, such as Helsingin Sanomat, Ilta-Sanomat, Aamulehti, Me Naiset, Aku Ankka, Nelonen, Ruutu, Supla and Radio Suomipop. For advertisers, we are a trusted partner with insight, impact and reach.

Key indicators

EUR million	Q2 2025	Q2 2024	Change	H1 2025	H1 2024	Change	FY 2024
Net sales	148.3	151.9	-2%	280.4	291.8	-4%	580.9
Operational EBITDA 1)	33.4	34.5	-3%	62.2	64.4	-3%	132.5
Operational EBIT excl. PPA 2)	12.4	13.7	-10%	20.5	21.4	-4%	47.5
Margin 2)	8.3%	9.0%		7.3%	7.3%		8.2%
EBIT	9.1	9.6	-5%	15.9	20.1	-21%	38.2
Capital expenditure	2.3	1.2	86%	5.0	3.3	53%	7.2
Average number of employees (FTE)				2,053	2,121	-3%	2,109

1) Excluding IACs

2) Excluding IACs of EUR -1.8 million in Q2 2025 (2024: -2.5), EUR -1.6 million in H1 2025 (2024: 1.9) and EUR -3.0 million in FY 2024 as well as PPA adjustments and amortisations of EUR 1.5 million in Q2 2025 (2024: 1.6), EUR 3.0 million inH1 2025 (2024: 3.2) and EUR 6.3 million in FY 2024. Full reconciliation of operational EBITDA and operational EBIT excl. PPA is presented in a separate table on p. 15.

Net sales by category

EUR million	Q2 2025	Q2 2024	Change	H1 2025	H1 2024	Change	FY 2024
Print	60.0	63.3	-5%	119.9	127.1	-6%	251.1
Non-print	88.4	88.6	0%	160.5	164.7	-3%	329.9
Net sales total	148.3	151.9	-2%	280.4	291.8	-4%	580.9

EUR million	Q2 2025	Q2 2024	Change	H1 2025	H1 2024	Change	FY 2024
Advertising sales	52.0	58.3	-11%	97.8	109.6	-11%	214.8
Subscription sales	64.5	62.9	2%	130.3	126.7	3%	254.3
Single copy sales	9.1	9.5	-4%	17.5	18.5	-5%	37.0
Other	22.8	21.1	8%	34.8	37.0	-6%	74.8
Net sales total	148.3	151.9	-2%	280.4	291.8	-4%	580.9

Other sales mainly include festivals and events, marketing services, event marketing, film distribution and printing services.

Q2 2025

Net sales of Media Finland were EUR 148.3 million (2024: 151.9). Advertising sales declined mainly driven by lower TV advertising, which included the impact of ending the reselling of certain third-party TV channel advertising at the beginning of the year. Subscription sales increased slightly supported by good development in digital subscriptions, in particular the SVOD service Ruutu+. Other sales increased due to a higher number of festivals during the quarter compared to the previous year.

According to the Finnish Advertising Trends survey for June 2025 by Kantar TNS, the advertising market in Finland declined by 1% year-on-year on a net basis in the second quarter (including the impact of election advertising). Advertising declined by 10% in magazines, 3% in radio, and 2% in TV. Online advertising (excluding search and social media) was at the previous year's level, while advertising in newspapers grew by 1% due to the impact of elections.

Operational EBIT excl. PPA decreased to EUR 12.4 million (2024: 13.7). The positive impact of increased subscription sales, lower paper, printing and distribution as well as fixed costs was not sufficient to offset the impact of lower advertising sales and weaker events performance.

EBIT amounted to EUR 9.1 million (2024: 9.6). IACs were EUR -1.8 million (2024: -2.5) and consisted of strategic development costs. PPAs were EUR 1.5 million (2024: 1.6).

Capital expenditure amounted to EUR 2.3 million (2024: 1.2) and included property, technology and other maintenance investments.

Personnel

In January-June 2025, the average number of employees in full-time equivalents (FTE) was 4,655 (2024: 4,852). The average number of employees (FTE) per SBU was as follows: Learning 2,498 (2024: 2,630), Media Finland 2,053 (2024: 2,121) and Other operations 103 (2024: 101).

At the end of June 2025, the number of employees (FTE) of the Group decreased to 4,845 (2024: 4,963) mainly due to the impacts of Program Solar in Learning and reorganising of operations in Media Finland.

Employee benefit expenses amounted to EUR 194.3 million (2024: 197.1).

Acquisitions and divestments

On 20 January 2025, Sanoma announced that it has acquired secondary education learning materials from Finnish Edita Oppiminen Oy, a subsidiary of Edita Group. In 2024, pro forma net sales of the acquired portfolio amounted to approx. EUR 4 million. No employees will be transferring from the seller to Sanoma with the transaction.

Information on acquisitions and divestments conducted earlier is available at <u>www.sanoma.com/en/investors/sanoma-as-an-investment/acquisitions-and-divestments/</u>.

Events during the reporting period

On 9 June 2025, Sanoma announced the composition of its Shareholders' Nomination Committee. The four largest shareholders have appointed the following members to the Shareholders' Nomination Committee: Juhani Mäkinen (Vice Chair of the Board, Jane and Aatos Erkko Foundation), Antti Herlin (Chair of the Board, Holding Manutas), Robin Langenskiöld (3rd largest shareholder in Sanoma) and Rafaela Seppälä (4th largest shareholder in Sanoma). At its meeting on 9 June 2025, the Committee elected Juhani Mäkinen as Chair of the Committee and invited Pekka Ala-Pietilä, Chair of Sanoma's Board of Directors, to serve as an expert on the Committee.

Sustainability

In July 2025, Sanoma's score in S&P Global Corporate Sustainability Assessment (CSA) improved to 55/100 (earlier 51).

In June 2025, Sanoma's score in the Sustainalytics Risk Rating improved to 10.9 (earlier 11.3).

In April 2025, Sanoma Learning announced the results of its 2025 European Teacher Survey. With nearly 7,000 participants, the survey continued to show stable and consistent value placed on high-quality learning materials throughout the operating countries, with 84% of the teachers agreeing that Sanoma's learning materials help students in reaching curriculum objectives. The teachers also indicated a strong preference in using printed and digital materials together, and they see the benefits of digital tools, for example, on improved inclusiveness among different learners.

On 1 April 2025, Sanoma published its Annual Report 2024, including the Sustainability Statement as part of the Report of the Board of Directors. The Sustainability Statement was prepared in accordance with the European Sustainability Reporting Standards (ESRS), referred to in the Finnish Accounting Act, and the EU Taxonomy Regulation. PricewaterhouseCoopers performed a limited assurance engagement on the Sustainability Statement in compliance with the ISAE 3000 (Revised). In addition, Sanoma published a separate SASB content index for 2024 on its website, aligning with the Sustainability Accounting Standards for the Media & Entertainment, Advertising & Marketing and Education sectors.

In February 2025, Sanoma was awarded the leadership level score of A- in the global CDP Climate Change rating for the third consecutive year. In addition, Sanoma maintained a solid CDP Forest rating of B. CDP scoring is considered the gold standard of corporate environmental transparency and varies in a scale from A to D-.

Key ESG ratings

Rating	Sanoma score	Scale (low to high)	Change to previous scoring	Rating within industry	Last update
ISS Correcte Define	Prime B-	D to A+	Linchenged	Among industry	02 2024
ISS Corporate Rating	Prime D-	D IO AT	Unchanged	leaders	Q3 2024
Sustainalytics Risk Rating	10.9	100–0	Improved by 0.3	Above industry average level	Q2 2025
CDP Climate Change and Forest	Climate A- Forest B	D- to A	Unchanged	Among industry leaders	Q1 2025
S&P Global Corporate Sustainability Assessment (CSA)	55/100	0–100	Improved by 4 points	Among top 3% in the industry	Q3 2025
Upright Net Impact	72 %	From limitless negative % to +100%	Unchanged	Among highest decile in the industry	Q2 2025

Share capital and shareholders

At the end of June 2025, Sanoma's registered share capital was EUR 71.3 million (2024: 71.3), and the total number of shares was 163,565,663 (2024: 163,565,663), including 792,677 (2024: 83,491) of its own shares. Own shares represented 0.5% (2024: 0.1%) of all shares and votes. The number of outstanding shares excluding Sanoma's own shares was 162,772,986 (2024: 163,482,172).

In March 2025, Sanoma delivered a total of 10,814 (2024: 214,554) of its own shares (without consideration and after taxes) as part of its long-term share-based incentive plans.

Sanoma had 24,013 (2024: 24,889) registered shareholders at the end of June 2025.

Acquisition of own shares

Sanoma repurchased own shares from 1 November 2024 until 5 June 2025. During that time, Sanoma acquired a total of 720,000 own shares for an average price of EUR 8.1433 per share. The shares were acquired in public trading on Nasdaq Helsinki Ltd. at the market price prevailing at the time of purchase. The repurchased shares were acquired on the basis of the authorisations given by the Annual General Meetings 17 April 2024 and 29 April 2025 and shall be used as part of the Company's incentive programme.

Share trading and performance

At the end of June 2025, Sanoma's market capitalisation was EUR 1,613.1 million (2024: 1,061.0) with Sanoma's share closing at EUR 9.91 (2024: 6.49). In January–June 2025, the volume-weighted average price of Sanoma's share on Nasdaq Helsinki Ltd. was EUR 8.99 (2024: 6.80), with a low of EUR 7.67 (2024: 6.27) and a high of EUR 10.24 (2024: 7.67).

In January–June 2025, the cumulative value of Sanoma's share turnover on Nasdaq Helsinki Ltd. was EUR 51 million (2024: 39). The trading volume of 5.6 million shares (2024: 5.7) equalled an average daily turnover of 43,200 shares (2024: 46,300). The traded shares accounted for some 3% (2024: 4%) of the average number of shares. Sanoma's share turnover, including alternative trading venues, such as CBOE DXE, Turquoise and Frankfurt, was 13 million shares (2024: 11). Nasdaq Helsinki represented 42% (2024: 52%) of the share turnover. (Sources: Nasdaq and Modular Finance)

Decisions of the Annual General Meeting

Sanoma Corporation's Annual General Meeting (AGM) was held on 29 April 2025 in Helsinki. The meeting adopted the Financial Statements for the year 2024 and discharged the members of the Board of Directors and the President and CEO from liability for the financial year 2024. In addition, the meeting made an advisory decision on the adoption of the Remuneration Report of the governing bodies.

The AGM resolved that a dividend on EUR 0.39 per share shall be paid. The dividend shall be paid in three equal instalments. The first instalment of EUR 0.13 per share was paid to a shareholder who was registered in the shareholder register of the Company maintained by Euroclear Finland Oy on the dividend record date 2 May 2025. The payment date was 9 May 2025.

The second instalment of EUR 0.13 per share shall be paid in September 2025. The second instalment shall be paid to a shareholder who is registered in the shareholder register of the Company maintained by Euroclear Finland Oy on the dividend record date, which, together with the dividend payment date, shall be decided by the Board of Directors in its meeting scheduled for 9 September 2025.

The third instalment of EUR 0.13 per share shall be paid in November 2025. The third instalment shall be paid to a shareholder who is registered in the shareholder register of the Company maintained by Euroclear Finland Oy on the dividend record date, which, together with the dividend payment date, shall be decided by the Board of Directors in its meeting scheduled for 29 October 2025.

The AGM resolved that the number of the members of the Board of Directors shall be set at nine. Pekka Ala-Pietilä, Klaus Cawén, Julian Drinkall, Rolf Grisebach, Anna Herlin, Sebastian Langenskiöld and Eugenie van Wiechen were re-elected as members, and Jannica Fagerholm and Timo Lappalainen were elected as new members of the Board of Directors. Pekka Ala-Pietilä was elected as the Chair of the Board and Klaus Cawén as the Vice Chair. The term of all Board members ends at the end of the AGM 2026.

The AGM resolved that the monthly remuneration and meeting fees payable to the members of the Board of Directors remain unchanged, while the meeting fees of the members of the Board Committees are to be increased by EUR 1,000 / meeting for the Committee chairs and by EUR 500 / meeting for the Committee members. The monthly remunerations are EUR 12,000 for the Chair of the Board of Directors, EUR 7,000 for the Vice Chair of the Board of Directors, and EUR 6,000 for the members of the Board of Directors.

The meeting fees of the Board of Directors are:

- For Board members who reside outside Finland: EUR 1,000 / Board meeting where the member was present;
- For members of the Board of Directors who reside in Finland: No separate fee is paid for attending Board meetings
- For the Chairs of Board of Directors' Committees: EUR 4,500 / Committee meeting participated in;
- For Committee members who reside outside Finland: EUR 3,000 / Committee meeting where the member was present and EUR 2,000 / Committee meeting participated in; and
- For Committee members who reside in Finland: EUR 2,000 / Committee meeting participated.

The meeting fees of the Shareholders' Nomination Committee remain unchanged and are:

For the Chair of the Shareholders' Nomination Committee: EUR 3,500 / Committee meeting participated in;

- For members of the Shareholders' Nomination Committee who reside outside Finland: EUR 2,500 / Committee meeting where the member was present and EUR 1,500 / Committee meeting participated in; and
- For members of the Shareholders' Nomination Committee who reside in Finland: EUR 1,500 / Committee meeting participated in.

The AGM appointed audit firm PricewaterhouseCoopers Oy as the Auditor and the Sustainability Auditor of the Company with Tiina Puukkoniemi, Authorised Public Accountant, Authorised Sustainability Auditor (ASA), as the Auditor with principal responsibility and responsible Sustainability Auditor. The Auditor and Sustainability Auditor shall be reimbursed against invoice approved by the Company.

The AGM authorised the Board of Directors to decide on the repurchase of a maximum of 16,000,000 of the Company's own shares (approx. 9.8% of all shares of the Company) in one or several instalments. The shares shall be repurchased with funds from the Company's unrestricted shareholders' equity, and the repurchases shall reduce funds available for distribution of profits. The authorisation will be valid until 30 June 2026 and it terminates the corresponding authorisation granted by the AGM 2024. The shares shall be repurchased to develop the Company's capital structure, to carry out or finance potential corporate acquisitions or other business arrangements or agreements, to be used as a part of the Company's incentive programme or to be otherwise conveyed further, retained as treasury shares, or cancelled.

The AGM authorised the Board of Directors to decide on issuance of new shares and the conveyance of the Company's own shares held by the Company (treasury shares) and the issuance of option rights and other special rights entitling to shares as specified in Chapter 10, Section 1 of the Finnish Companies Act. Option rights and other special rights entitling to shares as specified in Chapter 10, Section 1 of the Finnish Companies Act may not be granted as part of the Company's incentive programme. The Board will be entitled to decide on the issuance of a maximum of 16,000,000 new shares (approx. 9.8% of all shares of the Company) as well as conveyance of a maximum of 21,000,000 treasury shares held by the Company in one or several instalments. The issuance of shares, the conveyance of treasury shares and the granting of option rights and other special rights entitling to shares may be done in deviation from the shareholders' pre-emptive right (directed issue). The authorisation will be valid until 30 June 2026 and it will replace the corresponding authorisation granted by the AGM 2024.

Seasonal fluctuation

Seasonal fluctuations in both Learning and Media Finland influence the Group's net sales and EBIT. The learning business has, by its nature, an annual cycle with strong seasonality. Most net sales and earnings are accrued during the second and third quarters, while the first and fourth quarters are typically loss-making. Shifts of single orders between quarters may have a material impact when comparing quarterly net sales and earnings on a year-on-year basis, and thus year-to-date figures typically provide a more comprehensive picture of Learning's business performance and development.

In the media business, net sales and earnings are particularly affected by the development of advertising. Advertising sales are influenced, for example, by the number of newspaper and magazine issues published each quarter, which varies annually. TV advertising in Finland is usually strongest in the second and fourth quarters. The events business in Finland is typically focused on the second and third quarters. In June–July 2025, Sanoma arranged 13 festivals (2024: 12), of which six took place in the second quarter (2024: 5).

Significant near-term risks and uncertainties

Sanoma is exposed to numerous risks and opportunities that may arise from its own operations or the changing operating environment in the short or long term. Sanoma divides its key risks into four main categories: strategic, operational, nonfinancial and financial risks. A comprehensive overview of significant risks that could have a negative impact on Sanoma's business, performance, or financial status are described in the Report of the Board of Directors, part of the Annual Report 2024, on pages 25–31. These risks still apply. The main updates and the most significant near-term risks and uncertainties are summarised in each Interim Report and are described below.

The general economic and political conditions in Sanoma's operating countries and overall industry trends could influence Sanoma's business activities and operational and financial performance. These include the increased uncertainty related to trade tariffs and their impact on global economic development. As Sanoma's exposure to the US market is limited to sourcing of certain IT and cloud services, the tariffs are not expected to have a direct impact on Sanoma's business or operations. However, if the uncertainty related to the tariffs is prolonged or the situation otherwise intensifies, there could be a potential indirect impact on Sanoma's operational or financial performance through, for example., inflation, interest rates, consumer confidence, public spending, advertising demand and/or disrupted trade flows. Other changes in the geopolitical situation globally, including the continuing wars in Ukraine and the Middle East, could also have an impact on the demand of the Group's products and services and the availability and price of the key supplies used by the Group.

Sanoma's strategic aim is to grow through acquisitions primarily in Learning, where Sanoma is looking for growth opportunities in the K12 learning services business. However, also depending on the overall development in the financial markets, Sanoma may not be able to identify suitable M&A opportunities or suitable targets may not be available at the right valuation.

In Learning, changes in education or digital platforms-related regulation could have a material effect on Sanoma's commercial propositions, technology or content investment needs, or financial performance. The introduction or delay, pace, scope and timing of changes in education related legislation, or their reflections in public educational spending, in the markets in which

Sanoma operates – most notably in Poland or Spain, but potentially also other markets – may also influence the performance of Learning as a whole. Legislation related to learning is typically country-specific, which limits the magnitude of the said risk at the Group level.

The media markets in which the Group operates are highly competitive and include many regional, national and international companies. Competition is affected by the level of consolidation within the Group's markets as well as by the development of alternative distribution channels, especially for digital products and services offered by the Group. Competition may arise from large international media companies entering new geographic markets or expanding the distribution of their products and services to new distribution channels. Risks may arise if competitors are faster than the Group to adopt new technologies, such as generative AI and alternative forms of media or digital destinations, catering to both consumer and advertiser needs. Consolidation within relevant markets may increase existing competition or give rise to new entrants in the market. In Sanoma Learning, there is a similar risk stemming from large international media companies, digital entrants, educational technology companies, open educational resources, user-generated content and digital tools.

Data is an increasingly essential part of Sanoma's products and services in both Learning and Media Finland. Sanoma is exposed to potential data breaches resulting from unauthorised or accidental loss of, or access to, personal data managed by Sanoma or by third parties processing data on Sanoma's behalf.

The Group's interest rate risk is mainly related to changes in the reference rates and loan margins of floating rate loans in its loan portfolio. Thus, a significant rise in interest rates would lead to an increase in financial expenses. A failure to manage interest rate risk may have an adverse effect on the Group's financial performance and position. In September 2024, Sanoma issued an EUR 150 million fixed-rate 3-year Social Bond, which reduced the interest rate sensitivity of the external debt portfolio. The total amount of external interest-bearing debt (excl. IFRS 16 liabilities) was EUR 565 million at the end of June 2025.

At the end of June 2025, Sanoma's consolidated balance sheet included EUR 1,434.7 million (2024: 1,510.5) of goodwill, immaterial rights and other intangible assets. The majority of these are related to the learning business. In accordance with IFRS, instead of goodwill being amortised regularly, it is tested for impairment on an annual basis or more frequently if there is any indication of impairment. Changes in business fundamentals could lead to further impairment, thus impacting Sanoma's and equity-related ratios. Further, as Sanoma's strategic aim is to grow through acquisitions, material amounts of goodwill, immaterial rights and other intangible assets might be recorded on Sanoma's balance sheet in connection with the completions of acquisitions and may be impaired in the future.

Financial reporting in 2025

Sanoma will publish the following financial reports during 2025:

Interim Report 1 January–30 September 2025

Thursday, 30 October 2025

Helsinki, 29 July 2025

Board of Directors Sanoma Corporation

Reconciliation of operational EBIT excl. PPA

EUR million	Q2 2025	Q2 2024	H1 2025	H1 2024	FY 2024
EBIT	48.9	43.2	17.6	11.8	81.8
Items affecting comparability (IACs) and PPA adjustments and amortisations					
Learning					
Impairments					-28.6
Capital gains/losses				-0.4	-0.4
Restructuring expenses	-2.3	-5.8	-4.6	-8.7	-28.3
PPA adjustments and amortisations	-7.3	-7.7	-14.5	-15.3	-30.4
Media Finland					
Capital gains/losses	0.0	0.1	0.8	5.6	5.6
Restructuring expenses	-1.8	-2.6	-2.4	-3.8	-8.6
PPA adjustments and amortisations	-1.5	-1.6	-3.0	-3.2	-6.3
Other operations					
Impairments					-0.4
Capital gains/losses	1.8		1.8		
Restructuring expenses	-2.1	-0.1	-3.7	0.4	-0.7
Items affecting comparability (IACs) and PPA adjustments and amortisations total	-13.1	-17.7	-25.6	-25.5	-98.2
Operational EBIT excl. PPA	62.0	61.0	43.3	37.2	180.0
Depreciation of buildings and structures	-5.7	-6.7	-12.0	-13.5	-26.4
Depreciation of rental books	-0.9	-1.0	-1.9	-2.1	-3.9
Amortisation of film and TV broadcasting rights	-14.7	-14.1	-28.7	-29.4	-55.2
Amortisation of prepublication rights	-11.9	-10.8	-23.8	-21.6	-46.4
Other depreciations, amortisations and impairments	-11.9	-11.8	-23.7	-22.8	-79.0
Items affecting comparability in depreciation, amortisation and impairments	0.0	1.0	0.0	1.0	30.1
Operational EBITDA	107.2	104.4	133.2	125.6	360.8

Reconciliation of operational EPS

EUR million	Q2 2025	Q2 2024	H1 2025	H1 2024	FY 2024
Result for the period attributable to the equity holders of the Parent Company	33.0	24.5	4.6	-3.2	40.5
Accrued interest on the hybrid bond net of tax	-2.4	-2.4	-4.8	-4.8	-9.6
Items affecting comparability	4.4	8.4	8.1	7.0	61.5
Tax effect of items affecting comparability	-1.0	-2.0	-1.8	-3.0	-16.5
Non-controlling interests' share of items affecting comparability					-0.1
Operational result for the period attributable to the equity holders of the Parent Company	34.0	28.5	6.0	-4.0	75.8
Weighted average number of shares on the market	162,784,875	163,482,172	162,894,437	163,412,235	163,413,155
Operational EPS	0.21	0.17	0.04	-0.02	0.46

Reconciliation of net debt

EUR million	30 Jun 2025	30 Jun 2024	31 Dec 2024
Non-current financial liabilities	368.1	349.6	367.8
Current financial liabilities	196.8	264.9	88.0
Non-current lease liabilities	94.2	114.9	104.1
Current lease liabilities	29.1	30.1	29.7
Cash and cash equivalents	-29.1	-29.9	-21.1
Net debt	659.0	729.6	568.5

Reconciliation of comparable net sales growth

EUR million	Q2 2025	Q2 2024	H1 2025	H1 2024
Group				
Net sales	339.8	342.4	560.9	563.3
Impact of acquired and divested operations	-1.5	-0.4	-2.4	-1.4
Comparable net sales	338.3	342.0	558.5	561.9
Comparable net sales growth	-1%	1%	-1%	3%
Learning				
Net sales	191.5	190.6	280.6	271.7
Impact of acquired and divested operations	-1.5		-2.4	
Comparable net sales	190.1	190.6	278.2	271.7
Comparable net sales growth	0%	2%	2%	5%
Media Finland				
Net sales	148.3	151.9	280.4	291.8
Impact of acquired and divested operations		-0.4		-1.4
Comparable net sales	148.3	151.5	280.4	290.4
Comparable net sales growth	-2%	0%	-3%	1%

Reconciliation of adjusted EBITDA

EUR million	H1 2025	H1 2024	FY 2024
12-month rolling operational EBITDA	368.4	374.3	360.8
Impact of acquired and divested operations	0.4	-3.9	0.0
Impact of programming rights	-54.1	-60.6	-53.2
Impact of prepublication rights	-43.2	-52.6	-46.1
Impact of rental books	-3.7	-8.7	-3.7
Adjusted EBITDA	267.8	248.4	257.9

Income statement by quarter

EUR million	Q1 2025	Q2 2025	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
NET SALES	221.1	339.8	220.9	342.4	540.0	241.5	1,344.8
Other operating income	5.4	7.7	9.2	5.0	6.8	7.4	28.3
Materials and services	-61.2	-92.8	-65.8	-98.4	-195.5	-74.6	-434.3
Employee benefit expenses	-97.1	-97.2	-98.1	-99.0	-99.2	-98.7	-395.0
Other operating expenses	-46.1	-54.9	-43.8	-53.3	-56.5	-61.8	-215.4
Share of results in joint ventures	0.2	0.2	0.3	0.2	0.3	0.1	0.9
Depreciation, amortisation and impairment losses	-53.6	-53.9	-54.1	-53.7	-78.9	-60.8	-247.6
EBIT	-31.3	48.9	-31.4	43.2	116.9	-46.9	81.8
Share of results in associated companies	0.0	0.0	-0.1	0.0	0.0	0.0	0.0
Financial income	3.3	1.2	2.0	0.7	2.1	2.0	6.8
Financial expenses	-9.5	-7.6	-8.8	-11.4	-10.8	-9.3	-40.3
RESULT BEFORE TAXES	-37.6	42.5	-38.3	32.5	108.3	-54.1	48.4
Income taxes	9.1	-9.5	10.8	-8.1	-24.3	13.9	-7.8
RESULT FOR THE PERIOD	-28.4	33.0	-27.6	24.4	84.0	-40.3	40.6
Result attributable to:							
Equity holders of the Parent Company	-28.5	33.0	-27.7	24.5	83.9	-40.3	40.5
Non-controlling interests	0.0	0.0	0.1	0.0	0.0	0.0	0.1
Earnings per share for result attributable to the equity holders of the Parent Company:							
Earnings per share, EUR	-0.19	0.19	-0.18	0.14	0.50	-0.26	0.19
Diluted earnings per share, EUR	-0.19	0.19	-0.18	0.14	0.50	-0.26	0.19

Net sales by SBU

EUR million	Q1 2025	Q2 2025	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Learning	89.1	191.5	81.1	190.6	395.9	96.5	764.2
Media Finland	132.1	148.3	139.9	151.9	144.1	145.0	580.9
Other operations and eliminations	0.0	-0.1	-0.1	-0.1	0.0	0.0	-0.2
Total	221.1	339.8	220.9	342.4	540.0	241.5	1,344.8

EBIT by SBU

EUR million	Q1 2025	Q2 2025	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Learning	-34.0	43.1	-38.5	36.3	105.2	-43.9	59.1
Media Finland	6.8	9.1	10.5	9.6	14.5	3.6	38.2
Other operations and eliminations	-4.1	-3.3	-3.4	-2.7	-2.8	-6.6	-15.4
Total	-31.3	48.9	-31.4	43.2	116.9	-46.9	81.8

Operational EBIT excl. PPA by SBU

EUR million	Q1 2025	Q2 2025	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Learning	-24.4	52.6	-27.6	49.8	155.2	-30.6	146.9
Media Finland	8.1	12.4	7.7	13.7	17.6	8.5	47.5
Other operations and eliminations	-2.5	-3.0	-3.8	-2.6	-2.8	-5.2	-14.4
Total	-18.8	62.0	-23.7	61.0	170.0	-27.3	180.0

Interim report (unaudited)

Accounting policies

Sanoma Group prepares its Interim Report in accordance with IAS 34 'Interim Financial Reporting' while adhering to related IFRS standards and interpretations applicable within the EU on 30 June 2025. The accounting policies of the Interim Report, the definitions of key indicators as well as the explanations of use and definitions of Alternative Performance Measures (APMs) are available in the Annual Report 2024. All figures have been rounded and consequently the sum of individual figures can deviate from the presented sum figure. Key figures have been calculated using exact figures.

Consolidated income statement

EUR million	Q2 2025	Q2 2024	H1 2025	H1 2024	FY 2024
NET SALES	339.8	342.4	560.9	563.3	1,344.8
Other operating income	7.7	5.0	13.1	14.1	28.3
Materials and services	-92.8	-98.4	-154.0	-164.2	-434.3
Employee benefit expenses	-97.2	-99.0	-194.3	-197.1	-395.0
Other operating expenses	-54.9	-53.3	-101.0	-97.0	-215.4
Share of results in joint ventures	0.2	0.2	0.4	0.5	0.9
Depreciation, amortisation and impairment losses	-53.9	-53.7	-107.5	-107.8	-247.6
EBIT	48.9	43.2	17.6	11.8	81.8
Share of results in associated companies	0.0	0.0	0.0	-0.1	0.0
Financial income	1.2	0.7	4.5	2.7	6.8
Financial expenses	-7.6	-11.4	-17.2	-20.2	-40.3
RESULT BEFORE TAXES	42.5	32.5	5.0	-5.8	48.4
Income taxes	-9.5	-8.1	-0.4	2.7	-7.8
RESULT FOR THE PERIOD	33.0	24.4	4.6	-3.1	40.6
Result attributable to:					
Equity holders of the Parent Company	33.0	24.5	4.6	-3.2	40.5
Non-controlling interests	0.0	0.0	0.0	0.1	0.1
Earnings per share for result attributable to the equity holders of the Parent Company:					
Earnings per share, EUR	0.19	0.14	0.00	-0.05	0.19
Diluted earnings per share, EUR	0.19	0.14	0.00	-0.05	0.19

Statement of comprehensive income

EUR million	Q2 2025	Q2 2024	H1 2025	H1 2024	FY 2024
Result for the period	33.0	24.4	4.6	-3.1	40.6
Other comprehensive income:		_			
Items that may be reclassified subsequently to profit or loss					
Change in translation differences	-0.6	0.1	0.5	-0.1	-0.4
Items that will not be reclassified to profit or loss					
Defined benefit plans	4.4	4.0	3.4	8.0	4.8
Income tax related to defined benefit plans	-0.9	-0.8	-0.7	-1.6	-1.0
Other comprehensive income for the period, net of tax	2.9	3.4	3.2	6.3	3.5
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	35.9	27.8	7.7	3.1	44.1
Total comprehensive income attributable to:		_			
Equity holders of the Parent Company	35.9	27.8	7.8	3.1	44.0
Non-controlling interests	0.0	0.0	0.0	0.1	0.1

Consolidated balance sheet

EUR million	30 Jun 2025	30 Jun 2024	31 Dec 2024
ASSETS			
Property, plant and equipment	36.7	36.1	37.4
Right-of-use assets	113.0	133.4	123.1
Investment property	2.0	2.9	2.9
Goodwill	810.2	809.9	809.8
Other intangible assets	624.4	700.6	646.1
Equity-accounted investees	3.4	3.5	3.5
Other investments	2.9	2.8	2.9
Deferred tax assets	7.1	6.5	3.8
Non-current receivables	34.1	38.8	32.6
NON-CURRENT ASSETS, TOTAL	1,633.9	1,734.6	1,662.2
Inventories	98.3	97.4	45.0
Income tax receivables	8.7	18.4	8.2
Contract assets	2.1	1.6	0.9
Trade and other receivables	214.9	235.2	141.7
Cash and cash equivalents	29.1	29.9	21.1
CURRENT ASSETS, TOTAL	353.1	382.5	216.9
ASSETS, TOTAL	1,987.0	2,117.1	1,879.1
EQUITY AND LIABILITIES			
EQUITY			
Share capital	71.3	71.3	71.3
Treasury shares	-6.8	-1.1	-3.0
Fund for invested unrestricted equity	209.8	209.8	209.8
Other equity	279.5	301.0	343.4
Total equity attributable to the equity holders of the Parent Company	553.6	580.9	621.4
Hybrid bond	149.1	149.1	149.1
Non-controlling interests	1.1	1.1	1.1
EQUITY, TOTAL	703.9	731.1	771.7

EUR million	30 Jun 2025	30 Jun 2024	31 Dec 2024
Deferred tax liabilities	93.6	107.2	100.1
Pension obligations	2.7	4.2	2.7
Provisions	4.3	1.9	4.5
Financial liabilities	368.1	349.6	367.8
Lease liabilities	94.2	114.9	104.1
Contract liabilities	0.8	0.9	1.1
Trade and other payables	2.5	2.0	2.7
NON-CURRENT LIABILITIES, TOTAL	566.2	580.7	583.0
Provisions	5.2	3.6	5.7
Financial liabilities	196.8	264.9	88.0
Lease liabilities	29.1	30.1	29.7
Income tax liabilities	5.2	8.3	1.2
Contract liabilities	158.3	160.9	160.4
Trade and other payables	322.4	337.4	239.4
CURRENT LIABILITIES, TOTAL	716.9	805.3	524.4
LIABILITIES, TOTAL	1,283.1	1,386.0	1,107.4
EQUITY AND LIABILITIES, TOTAL	1,987.0	2,117.1	1,879.1

Changes in consolidated equity

	Share		Fund for invested unrestricted	Other		Hybrid	Non- controlling	Equity,
	capital	shares	equity	equity	Total	bond	interests	total
Equity at 1 Jan 2024	71.3	-4.1	209.8	370.8	647.7	149.1	2.6	799.4
Comprehensive income for the period				3.1	3.1		0.1	3.1
Share-based compensation				0.2	0.2			0.2
Shares delivered		3.0		-3.0				
Dividends				-60.5	-60.5			-60.5
Acquisitions and other changes in non- controlling interests							-1.5	-1.5
Interest on hybrid bond				-9.6	-9.6			-9.6
Equity at 30 Jun 2024	71.3	-1.1	209.8	301.0	580.9	149.1	1.1	731.1
Equity at 1 Jan 2025	71.3	-3.0	209.8	343.4	621.4	149.1	1.1	771.7
Comprehensive income for the period				7.8	7.8		0.0	7.7
Purchase of treasury shares		-4.0			-4.0			-4.0
Share-based compensation				1.6	1.6			1.6
Shares delivered		0.1		-0.1				
Dividends				-63.5	-63.5			-63.5
Interest on hybrid bond				-9.6	-9.6			-9.6
Equity at 30 Jun 2025	71.3	-6.8	209.8	279.5	553.6	149.1	1.1	703.9

Consolidated cash flow statement

EUR million	H1 2025	H1 2024	FY 2024
OPERATIONS			
Result for the period	4.6	-3.1	40.6
Adjustments			
Income taxes	0.4	-2.7	7.8
Financial income and expenses	12.7	17.5	33.4
Share of results in equity-accounted investees	-0.4	-0.4	-0.9
Depreciation, amortisation and impairment losses	107.5	107.8	247.6
Gains/losses on sales of non-current assets	-2.9	-6.0	-6.6
Other adjustments	1.6	3.3	6.0
Adjustments, total	118.8	119.6	287.3
Change in working capital	-95.1	-85.3	8.2
Acquisitions of broadcasting rights, prepublication costs and rental books	-47.9	-49.8	-102.9
Dividends received	0.7	0.5	1.0
Interest paid and other financial items	-9.1	-17.4	-37.1
Taxes paid	-5.0	-3.0	-14.1
Cash flow from operations	-33.1	-38.4	183.0
INVESTMENTS			
Capital expenditure	-18.6	-19.7	-37.7
Operations acquired	-1.3	0.0	-0.8
Proceeds from sale of tangible and intangible assets	3.4	1.2	3.0
Operations sold	1.0	5.6	5.6
Loans granted	-0.2	0.0	0.0
Repayments of loan receivables	0.4	0.0	
Interest received	0.7	0.9	2.1
Cash flow from investments	-14.5	-12.1	-27.8
Cash flow before financing	-47.7	-50.5	155.2

EUR million	H1 2025	H1 2024	FY 2024
FINANCING			
Purchase of treasury shares	-4.0		-1.9
Change in loans with short maturity	109.4	161.8	37.4
Drawings of other loans		100.1	249.2
Repayments of other loans	-0.1	-199.9	-380.3
Payment of lease liabilities	-16.0	-15.8	-31.9
Interest paid on hybrid bond	-12.0	-12.0	-12.0
Dividends paid	-21.2	-21.3	-60.5
Cash flow from financing	56.0	12.9	-199.9
CHANGE IN CASH AND CASH EQUIVALENTS ACCORDING TO CASH FLOW STATEMENT	8.4	-37.6	-44.7
Effect of exchange rate differences on cash and cash equivalents	0.3	0.0	0.0
Net change in cash and cash equivalents	8.7	-37.6	-44.7
Cash and cash equivalents at the beginning of the period	20.5	65.1	65.1
Cash and cash equivalents at the end of the period	29.1	27.6	20.5
FREE CASH FLOW (Cash flow from operations - Capital expenditure)	-51.7	-58.2	145.3

At the end of June 2025, cash and cash equivalents in the cash flow statement include cash and cash equivalents less bank overdrafts of EUR 0.0 million (2024: 2.3).

Segment information

Sanoma reports two operating segments, which are its two strategic business units Sanoma Learning and Sanoma Media Finland. This is aligned with the way Sanoma manages the businesses.

Sanoma Learning is one of the global leaders in K12 education, serving about 25 million students across Europe. Our learning products and services enable teachers to develop the talents of every child to reach their potential. We offer printed and digital learning materials as well as digital learning and teaching platforms for K12. i.e. primary, secondary and vocational education, and we aim to continue to grow our business in Europe and beyond. We develop our methodologies based on deep teacher and student insight and truly understanding their individual needs. By combining our educational technologies and pedagogical expertise, we create learning products and services with the highest learning impact.

Sanoma Media Finland is the leading cross-media company in Finland, reaching 96% of all Finns weekly. We provide information, experiences, inspiration and entertainment through multiple media platforms: newspapers, TV, radio, events, magazines, online and mobile channels. We publish and produce multiple leading brands and services, such as Helsingin Sanomat, Ilta-Sanomat, Aamulehti, Me Naiset, Aku Ankka, Nelonen, Ruutu, Supla and Radio Suomipop. For advertisers, we are a trusted partner with insight, impact and reach.

In addition to the Group eliminations, the column other operations/eliminations includes non-core operations, head office functions and items not allocated to segments. Segment assets do not include cash and cash equivalents, interest-bearing receivables, tax receivables or deferred tax receivables. Transactions between segments are based on market prices.

Segment information 1 January–30 June 2025

EUR million	Learning	Media Finland	Other operations/ eliminations	Total
External net sales	280.6	280.3	Chininationic	560.9
Internal net sales	0.0	0.1	-0.1	
Net sales, total	280.6	280.4	-0.1	560.9
EBIT	9.1	15.9	-7.4	17.6
Operational EBIT excl. PPA	28.2	20.5	-5.5	43.3
Share of results in associated companies		0.0		0.0
Financial income			4.5	4.5
Financial expenses			-17.2	-17.2
Result before taxes				5.0
Income taxes				-0.4
Result for the period				4.6
Segment assets	1,754.3	325.4	-137.7	1,942.1

Segment information 1 January–30 June 2024

EUR million	Learning	Media Finland	Other operations/ eliminations	Total
External net sales	271.7	291.6		563.3
Internal net sales		0.2	-0.2	
Net sales, total	271.7	291.8	-0.2	563.3
EBIT	-2.3	20.1	-6.0	11.8
Operational EBIT excl. PPA	22.2	21.4	-6.4	37.2
Share of results in associated companies		-0.1		-0.1
Financial income			2.7	2.7
Financial expenses			-20.2	-20.2
Result before taxes				-5.8
Income taxes				2.7
Result for the period				-3.1
Segment assets	1,841.9	352.6	-132.2	2,062.3

Net sales

Disaggregation of revenue

In the following table, revenue is disaggregated by primary geographical market, major products/services lines and timing of revenue recognition. The table also includes a reconciliation of the disaggregated revenue with the Group's two operating segments, which are also its strategic business units.

Disaggregation of revenue 1 January-30 June 2025

EUR million	Learning	Media Finland	Other operations/ eliminations	Total
Finland	43.2	280.4	-0.1	323.5
The Netherlands	82.1			82.1
Poland	29.2			29.2
Spain	40.0			40.0
Italy	40.3			40.3
Belgium	30.6			30.6
Other companies and eliminations	15.2			15.2
Primary geographical markets	280.6	280.4	-0.1	560.9
Learning solutions	270.2			270.2
Advertising		97.8	-0.1	97.7
Subscription		130.3	0.0	130.3
Single copy		17.5		17.5
Other	10.5	34.8	0.0	45.2
Major product lines/services	280.6	280.4	-0.1	560.9
Recognition at a point-in-time	201.2	70.8	-0.1	271.9
Recognition over-time	79.4	209.6		289.1
Timing of revenue recognition	280.6	280.4	-0.1	560.9

Disaggregation of revenue 1 January-30 June 2024

EUR million	Learning	Media Finland	Other operations/ eliminations	Total
Finland	42.0	291.8	-0.2	333.6
The Netherlands	79.5			79.5
Poland	18.1			18.1
Spain	43.4			43.4
Italy	37.3			37.3
Belgium	31.9			31.9
Other companies and eliminations	19.4			19.4
Primary geographical markets	271.7	291.8	-0.2	563.3
Learning solutions	257.3			257.3
Advertising		109.6	-0.1	109.5
Subscription		126.7	0.0	126.7
Single copy		18.5		18.5
Other	14.4	37.0	-0.1	51.4
Major product lines/services	271.7	291.8	-0.2	563.3
Recognition at a point-in-time	194.6	75.0	-0.2	269.4
Recognition over-time	77.1	216.8		294.0
Timing of revenue recognition	271.7	291.8	-0.2	563.3

Changes in property, plant and equipment and right of use assets

EUR million	30 Jun 2025	30 Jun 2024	31 Dec 2024
Carrying amount at 1 Jan	160.5	184.5	184.5
Increases	9.9	11.5	24.8
Decreases	-1.2	-3.9	-4.6
Disposal of operations	0.0	-0.1	-0.1
Depreciation for the period	-19.8	-21.5	-42.2
Impairment losses for the period	0.0	-1.0	-1.9
Exchange rate differences and other changes	0.1	0.0	0.0
Carrying amount at the end of the period	149.6	169.6	160.5

Maturity of financial liabilities

EUR million	Carrying amount	Cash flow 1)	2025	2026	2027	2028	2029	2030-	Total
Loans from financial institutions	268.7	281.9	54.2	125.2	102.5				281.9
Bonds	149.4	168.0	6.0	6.0	156.0				168.0
Commercial paper programmes	146.8	148.0	148.0						148.0
Lease liabilities	123.3	134.1	17.6	31.1	29.8	37.8	7.4	10.4	134.1
Other interest-bearing liabilities	0.0	0.0	0.0						0.0
Trade payables and other liabilities 2)	201.0	201.0	201.0						201.0
Derivatives									
Inflow (-)	0.0	-5.5	-5.5						-5.5
Outflow (+)	-0.2	5.4	5.4						5.4
Total	889.0	933.0	426.6	162.4	288.3	37.8	7.4	10.4	933.0

Changes in other intangible assets

EUR million	30 Jun 2025	30 Jun 2024	31 Dec 2024
Carrying amount at 1 Jan	646.1	720.5	720.5
Increases	61.6	66.3	130.0
Acquisitions of operations	4.0		
Decreases	0.0		
Disposal of operations		-0.9	-0.9
Amortisation for the period	-87.4	-85.2	-170.6
Impairment losses for the period	-0.3	-0.2	-32.9
Exchange rate differences and other changes	0.5	-0.1	-0.1
Carrying amount at the end of the period	624.4	700.6	646.1

1) The estimate of the interest liability is based on the interest level at the balance sheet date.

2) Trade payables and other liabilities do not include accrued expenses and advances received.

Acquisitions and divestments

Acquisitions in 2025

On 20 January 2025, Sanoma acquired a portfolio of learning materials for secondary and vocational education from Finnish publisher Edita Oppiminen Oy, subsidiary of Edita Group, who has made a decision to discontinue its learning material publishing business. The acquired product offering complements Sanoma's current product portfolio for secondary and vocational education in Finland. The acquisition is in-line with Sanoma's strategy to grow its K12 learning business in the current operating countries for example by widening its product offering.

In 2024, pro forma net sales of the acquired portfolio amounted to approx. EUR 4 million. No employees were transferred from the seller to Sanoma with the transaction.

Impact of business acquisitions on Group's assets and liabilities

EUR million	H1 2025	FY 2024
Intangible assets	4.0	
Inventories	0.3	
Assets, total	4.2	
Current liabilities	-3.9	
Liabilities, total	-3.9	
Fair value of acquired net assets	0.3	
Acquisition cost	1.3	
Fair value of acquired net assets	-0.3	
Goodwill from the acquisitions	1.0	

Cash paid to obtain control, net of cash acquired

EUR million	H1 2025	FY 2024
Acquisition cost	1.3	
Decrease (+) / increase (-) in acquisition liabilities	0.0	0.8
Cash paid to obtain control, net of cash acquired	1.3	0.8

Divestments in 2025

On 28 February 2025, Sanoma divested its B2B website services business aimed at small and medium-sized enterprises to Tagomo Digital Oy. As a result of the divestment, eight employees were transferred to the buyer.

On 2 January 2025, Sanoma divested Rauman Suorajakelu Oy to PPP Finland Oy, a Belgian distribution company already operating in Ostrobothnia and the Uusimaa region in Finland. Rauman Suorajakelu is responsible for early morning delivery in the Rauma area.

Impact of divestments on Group's assets and liabilities

EUR million	H1 2025	FY 2024
Property, plant and equipment	0.0	0.0
Goodwill	0.2	2.3
Other intangible assets		0.9
Inventories		0.2
Trade and other receivables	0.2	2.7
Cash and cash equivalents	0.0	6.6
Assets, total	0.5	12.8
Deferred tax liabilities		0.0
Financial liabilities	0.0	-0.4
Trade and other payables	-0.2	-4.5
Liabilities, total	-0.2	-5.0
Derecognised non-controlling interest		-1.5
Net assets	0.3	6.3
Sales price	1.1	12.2
Transaction fees paid	-0.1	-0.7
Net result from sale of operations	0.8	5.2

Cash flow from sale of operations

EUR million	H1 2025	FY 2024
Sales price	1.1	12.2
Cash and cash equivalents of divested operations	0.0	-6.6
Decrease (+) / increase (-) in receivables from divestment	-0.1	
Cash flow from sale of operations	1.0	5.6

Contingent liabilities

EUR million	30 Jun 2025	30 Jun 2024	31 Dec 2024
Contingencies for own commitments			
Pledges	0.8	0.8	0.8
Other items	34.3	24.3	24.3
Contingencies for own commitments total	35.1	25.1	25.1
Other commitments			
Royalties	1.1	0.4	0.5
Commitments for acquisitions of intangible assets (film and TV broadcasting rights included)	45.7	47.7	46.0
Other items	83.1	84.7	97.5
Other commitments total	129.9	132.8	143.9
Total	165.1	157.9	169.0

Disputes and litigations

Sanoma has had a tax dispute concerning the treatment of value added tax (VAT) of certain magazines that were printed in multiple locations in Europe, and processed in and distributed through a centralised logistics centre in Norway. The case concerns tax years 2015–2018 and 2019–2021. In August 2024, the Supreme Administrative Court rejected Sanoma's application for a permission to appeal the Administrative Court's decision regarding the 2015–2018 VAT payment decisions. Sanoma has appealed the VAT decisions for the years 2019–2021 to the Tax Adjustment Board, and this matter is still ongoing. For further details, please refer to the <u>2024 Annual Report</u>.

Derivative instruments

EUR million	30 Jun 2025	30 Jun 2024	31 Dec 2024
Fair values			
Currency derivatives			
Forward contracts (positive fair values)	0.0	0.1	0.1
Forward contracts (negative fair values)	-0.2	-0.1	
Nominal values			
Currency derivatives			
Forward contracts	11.0	10.5	16.6

The fair value of the foreign currency forward contracts is determined using forward exchange market rates at the balance sheet date.

Definitions of key indicators

КРІ	Definition	Reason to use	KPI		Definition	Reason to use
Comparable (or organic) net sales (growth)	 Net sales (growth) adjusted for the impact of acquisitions and divestments 	Complements reported net sales by reflecting the underlying business performance and enhancing comparability between reporting periods	Net debt / Adj. EBITDA	=	The adjusted EBITDA used in this ratio is the 12- month rolling operational EBITDA, where acquired operations are included and divested operations excluded, and where programming rights and prepublication rights have been raised above EBITDA on the basis of cash flow	One of Sanoma's long-term financial targets, provides investors information on Sanoma's ability to service its debt
Items affecting comparability (IACs)	Gains/losses on sale, acquisition-related transaction and integration costs or impairments that exceed EUR 0.5 million as well as	Used to reflect the underlying business performance and enhances comparability between	Net financial items	=	Financial income - financial expenses	Measures Sanoma's net financing cost
	restructuring and reorganisation expenses.	reporting periods	EPS		Result for the period attributable to the equity	
Operational EBITDA =		Measures the profitability before non-cash based depreciation and amortisation, reflects the underlying business performance and enhances comparability between reporting periods		=	holders of the Parent Company - tax adjusted interest on hybrid loan	Measures Sanoma's result for the period per share
	 EBIT + depreciation, amortisation and impairments - IACs 				Weighted average number of shares on the market	
Purchase price allocation adjustments and amortisations (PPAs)	 Purchase price allocation amortisations and cost impact of the inventory fair value adjustments 	A component used in the calculation of KPIs (incl. operational EBIT excl. PPA)	Operational EPS	=	Result for the period attributable to the equity holders of the Parent Company - tax adjusted interest on hybrid loan - IACs - tax effect of IACs - non-controlling interests' share of IACs	In addition to EPS, reflects the underlying business performance and enhances comparability between reporting periods
					Weighted average number of shares on the market	
Operational EBIT excl. PPA	 EBIT- IACs - Purchase price allocation adjustments and amortisations (PPAs) 	Measures the profitability excl. acquisition-related PPA adjustments and amortisations, reflects the underlying business performance and enhances comparability between reporting periods				
	Equity total	One of Sanoma's long-term financial targets, measures the relative proportion of equity to total assets				
Equity ratio, %	= x 100 Balance sheet total - advances received					
Free cash flow	= Cash flow from operations - capital expenditure	Basis for Sanoma's dividend policy				
Free cash flow / share =	Free cash flow — Basis for Sanoma's dividend policy Weighted average number of shares on the market					
Net debt =	 Interest-bearing liabilities (short or long-term liabilities which have separately determined interest cost) - cash and cash equivalents 	Measures Sanoma's net debt position				

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